



# Manager Corporate & Stakeholder Engagement

**Start Date:** A.S.A.P., 40 hrs p/w. (€ 40,000.- / € 45,000.- gross per year on full time basis)

**Location:** Amsterdam, the Netherlands

**Contract:** 1 year initially – extension by mutual consent

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## Position summary and job purpose

Join the Corporate & Stakeholder Engagement Team, to create new and maintain existing relationships, to jointly advance global sustainability reporting practices.

As a manager you will focus on a specific regional portfolio of organizations generating, awareness, feedback and revenue for GRI and for all commercial GRI products, focusing on the GRI Community. The aim is to grow the number of members and clients in these regions, and to improve GRI's position, recognition, and relevance to stakeholders.

Together with the team members you will ensure strong and dynamic external relations that are important for GRI's mission and identify new initiatives to meet local needs.

Your work will help to raise awareness and provide feedback from the market on GRI Standards and GRI products and trends; improve GRI's position, recognition & relevance to a broad audience of stakeholders; ensure better uptake, understanding and implementation of the GRI Standards, improve the quality of reporting, elevate the knowledge of the GRI Stakeholders.

Once the travel restrictions have been lifted, the position requires travelling internationally. You will report to the Director of Corporate & Stakeholder Engagement and will work closely with the other members of the team and other GRI departments.

## Job responsibilities

- Manage and develop professional relationships with a portfolio of relevant organizations, in particular GRI Community members, key corporate funders e.g. members of GRI's Business Leadership Forums (BLF), and other key organizations and potential funders
- Manage relations for important GRI projects including BLF, local engagement programs, GRI Community and reporting services
- Work toward targets (especially financial) to increase the adoption of GRI reports, number of GRI Community members, BLF members and Report Services within a global and regional portfolio, and other funding efforts as required
- Represent GRI and acts as spokesperson for GRI, when and where this responsibility has been delegated
- Other duties as requested

## Key competencies / Requirements

- Native speaker level fluency in written and spoken English, and highly proficient in one or more other language(s) e.g. German, French, Italian or Arabic.
- Proven track record of successful sales and target achievement
- Proven work experience as an Account Manager
- Proven track record of project management and monitoring skills
- Ability to listen, interact, communicate and explain ideas clearly
- Effective written communications skills
- Familiarity with sustainability issues and sustainable development agenda
- Experienced public speaker
- Customer orientated; Intercultural experience is key
- Able to work in an international and multi-cultural setting
- Affinity with the mission of GRI would be an advantage



## About GRI

GRI (Global Reporting Initiative) is the independent, international organization that helps organizations be transparent and take responsibility for their impacts so that together we can create a sustainable future. We do this through the creation of the global common language for organizations to report their sustainability impacts. This enables informed dialogue and decision making around those impacts.

GRI is the global standard setter for impact reporting, which through an independent, multi-stakeholder process, maintains the world's most comprehensive set of sustainability reporting standards. Available as a free public good in 12 languages, the GRI Standards are, globally, the most widely used for sustainability reporting.

GRI plays a unique role in the global drive to create a sustainable future for all. Sustainability reporting enables transparency and helps markets function more efficiently, supporting better decisions that create sustainable benefits for everyone.

GRI works with businesses, investors, policymakers, civil society, labor organizations and other experts to develop the GRI Standards and promote their use by organizations around the world. The resulting standards help governments hold organizations accountable for their impacts and initiate dialogue to drive corporate contribution to national and international sustainable development efforts.

Today some 10,000 organizations, including 75% of the largest 250 companies in the world, disclose sustainability information through the GRI Standards – something unimaginable only 15 years ago. In addition, our standards are referenced explicitly in 160 policies of governments, regulators, and stock exchanges in 60 countries.

Headquartered in Amsterdam, the Netherlands, we have a network of seven regional hubs ensuring we can support organizations and stakeholders worldwide.

## How to apply

Interested candidates, eligible to live and work in the Netherlands, are invited to submit their resume and letter of interest in English to [recruitment@globalreporting.org](mailto:recruitment@globalreporting.org). The deadline to submit an application is 12.00 noon (CET), 01 November 2021. GRI appreciates all expressions of interest, however only short-listed applicants will be contacted.

GRI, Attn. Human Resources

Visitors' address: Barbara Strozilaan 336, 1083 HN, Amsterdam, The Netherlands

T: +31 (0)20 531 00 00 [www.globalreporting.org](http://www.globalreporting.org)

